



Product engineering.

Solving problems.



Agenda

Wise

How product companies operate

Tech

Challenges of scaling

What's next for you

Let me pitch you to work in tech

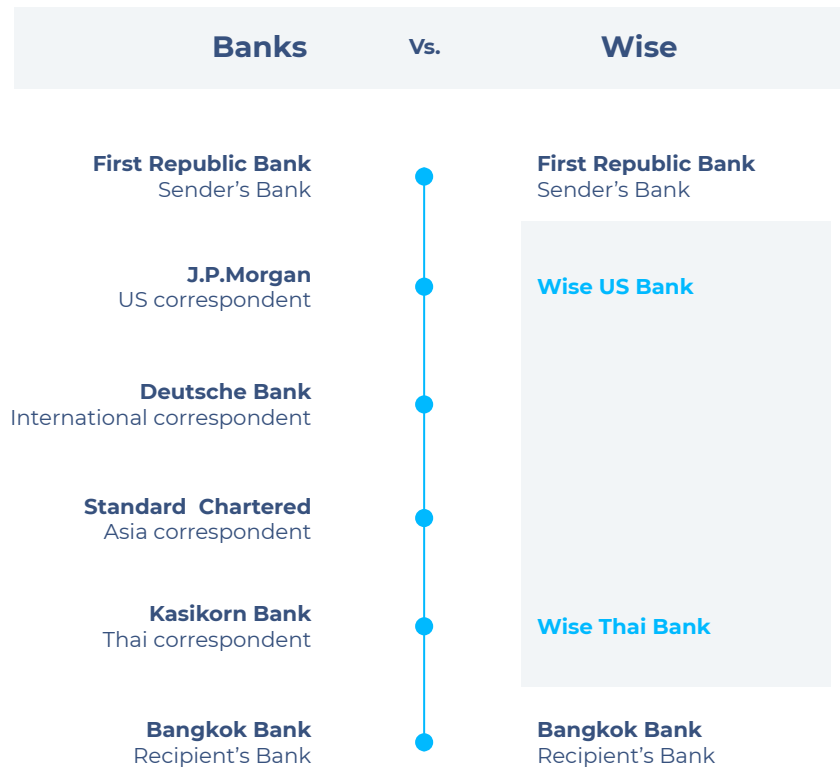
Product companies
vs
Traditional agencies

How does Wise work?

A photograph of two men standing on a city street, overlaid with a semi-transparent blue filter. The man on the left is smiling and wearing a dark grey t-shirt with a white graphic of three arrows pointing upwards. The man on the right has a beard and is wearing a light green polo shirt with a small red logo on the chest. The background shows a city street with buildings and a car. The text "How it started." is centered in white, with a blue dot at the end.

How it started.

We built an
alternative to
correspondent
banking.



We've scaled globally.

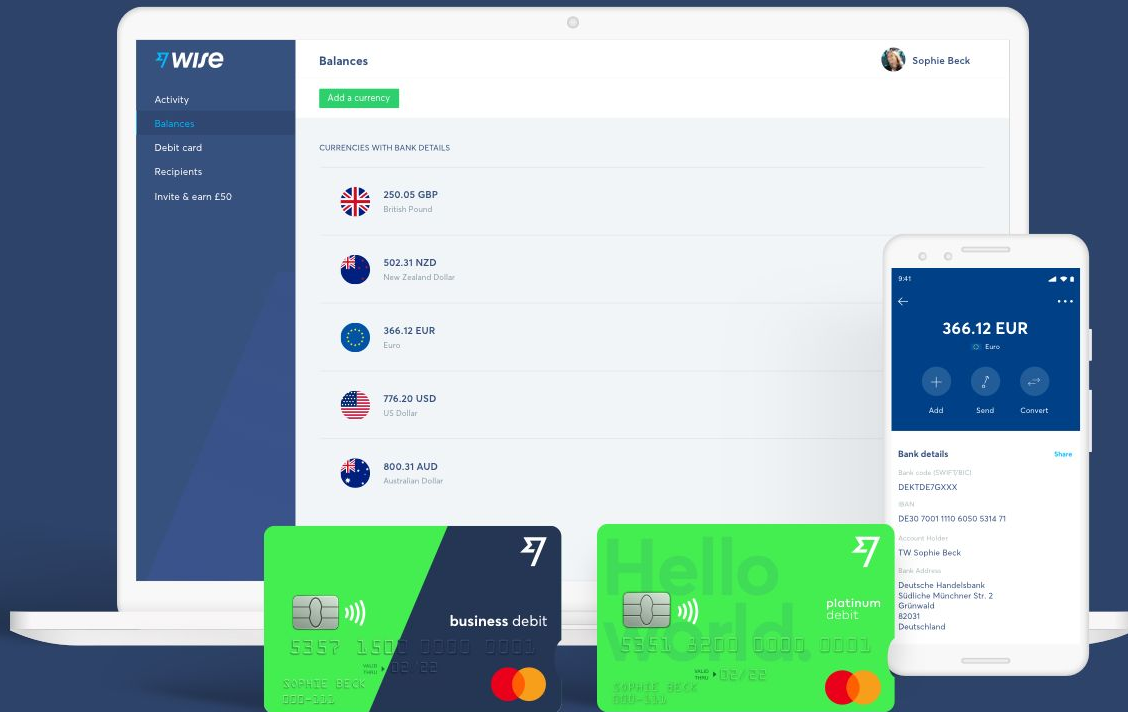
3000+ folks

17 offices

Moving > €6B / mo

Profitable

Saving > €1.5B / y



£150 Billion

Teams.



Plastic

**North
America**

Receive

Activity

Hold

AML

Fraud

UK

Pacific

Cards

Send

MEA

Verification

**Help
Experience**

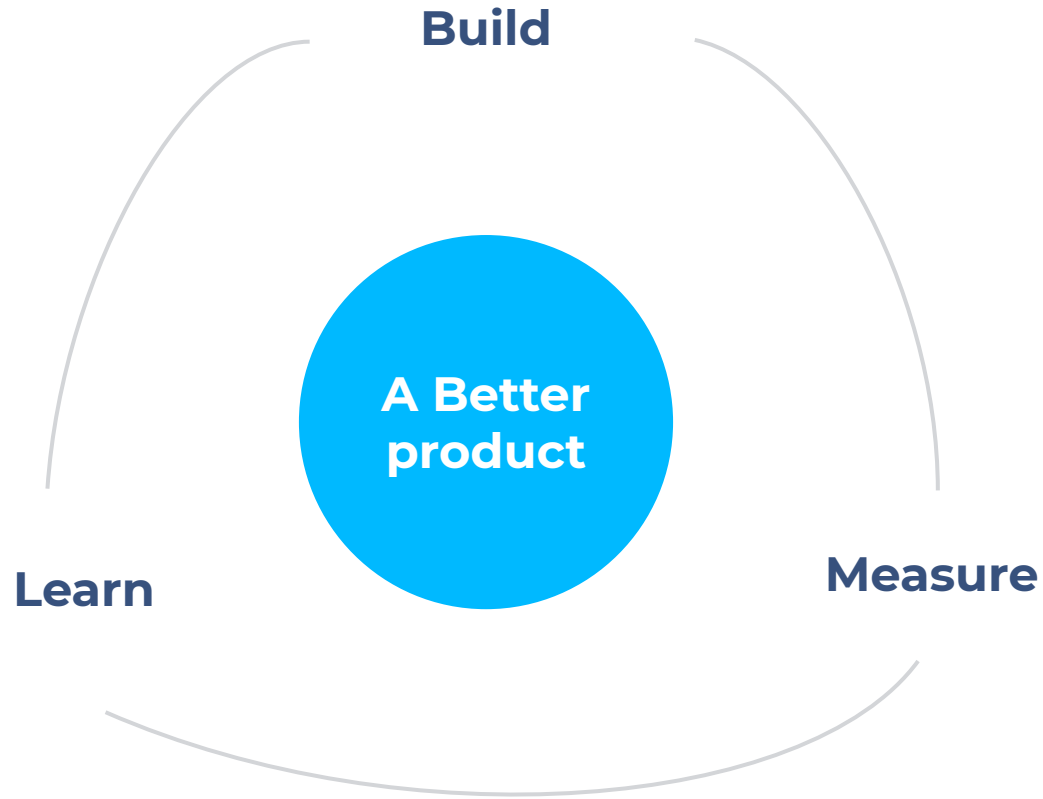
Europe

**Public
Platform**

Spend

Being data-driven.

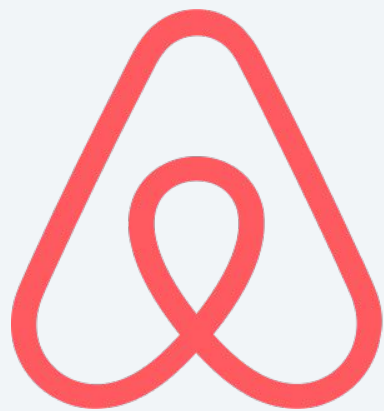
Metrics.



What's an MVP?



Dropbox



airbnb

KPIs & OKRs.

Our tech.

Our tech.

Choose what helps you solve your problem.

1 000 users



1 000 000 users



1 000 000 000 users

1 dev



1 00 devs



1 000 devs

Microservices & autonomy.

Messaging and being asynchronous.

The stack.

What we look for.

 **Wise**

STARSHIP

 Lightyear

pipedrive™

Bolt

 **veriff**

Personal growth.

Build stuff.

